

Jeep® Success story: 39% more test drives in one month with Nexoya's Campaign Optimization

# Jeep

## Company overview

- Company name: Stellantis
   Jeep®
- Agency: Publicis MediaIndustry: Automobile
- Headquarters:
   Amsterdam, Netherlands
- Size: 400k + employees (world-wide)
- Type: Corporation
   Optimized Marketing Channels: Facebook/Instagram, Linkedin, DV360

# CHALLENGES

- · Highly competitive market
- Time-consuming data analysis
- · High costs per test drive request
- · Vast volumes of data
- No holistic view over multiple marketing channels

#### **SOLUTION FROM NEXOYA**

After a short onboarding process, Jeep® was able to aggregate all their data assets in one place and start getting more insights into their cross-channel marketing performance.

With Nexoya, the marketing team could let the algorithm work for them, leaving more time for strategic and creative tasks.

Thanks to Nexoya's Al algorithm, already in a few weeks, the team generated 39% more conversions by simply applying the proposed budget allocation.

## KEY BENEFITS

- 39% more conversions (test drive requests)
- Decrease of the cost per test drive request by 28%
- A holistic view on marketing KPIs across multiple channels
- Clear view on performance within the various stages of conversions
- Leveraging the full potential of marketing efforts



"In just one month, Nexoya allowed us to achieve 39% more conversions and lower our CPL by 28%, that's remarkable!"



### **Rico Helmrich**

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